

## COUNCIL REPORT

M&C No.	2018 - 85
Report Date	April 10, 2019
Meeting Date	April 23, 2019
Service Area	Finance and Administrative Services

His Worship Mayor Don Darling and Members of Common Council

***SUBJECT: Licence Agreement for BeaverTails Mobile-Unit***

***OPEN OR CLOSED SESSION***

This matter is to be discussed in open session of Common Council.

***AUTHORIZATION***

Primary Author	Commissioner/Dept. Head	City Manager
<b><i>Curtis Langille</i></b>	<b><i>KevinFudge/Ian Fogan</i></b>	<b><i>John Collin</i></b>

***RECOMMENDATION***

1. That the City enter into the Licence agreement with BeaverTails Commercial Inc. and Parent and Sons Investments Ltd. as attached to M&C# 2019-85 , and further
2. That the Mayor and Common Clerk be authorized to execute the said Licence Agreement.

***EXECUTIVE SUMMARY***

BeaverTails is a food vendor franchise that is seeking approval from the City to operate one of its mobile units for a period of six months on City owned land, adjacent to the Loyalist Plaza. Real Estate Services has negotiated a 10 per cent increase in the rent for this season and has also included the expected electric power costs associated with this unit into the rent fee. The location for this unit has also changed as a result of the sale of a portion of the former Coast Guard property to the Province. The remaining terms and conditions are unchanged, which are set out in the attached Licence document.

***PREVIOUS RESOLUTION***

Common Council at its meeting of April 9, 2018 approved the operation for a six month period of the BeaverTails mobile unit on City owned property.

### ***STRATEGIC ALIGNMENT***

Providing for entrepreneur opportunities in the City's Uptown Core aid in creating a livable community that is vibrant and diverse, while providing an integrated approach to economic development.

### ***REPORT***

BeaverTails wishes to locate one of its mobile units on City owned property within the Loyalist Plaza area (see attached map) for a seventh consecutive year. The attached terms and conditions of the Licence Agreement are essentially the same as per the previous year; except for a 10 per cent rent increase, electric power to be included into the rent and a new location as per attached map.

If Council is in agreement, the following recommendation will facilitate BeaverTails mobile unit to once again be in operation for the season of 2019 on City owned property.

### ***SERVICE AND FINANCIAL OUTCOMES***

The BeaverTails Mobile Unit situated in the Loyalist Plaza area will add to the vitality and commercial offerings in the City's Uptown area. This licence will generate revenue of \$3,633.00 in rent.

### ***INPUT FROM OTHER SERVICE AREAS AND STAKEHOLDERS***

The City's Legal Department had prepared the template for this Licence Agreement. Facilities Management has provided input into the preparation of this report.

### ***ATTACHMENT***

Licence Agreement with BeaverTails Commercial Inc.