



Presentation to Common Council

July 28, 2025



Our commitment to Saint John

High reliability

Outage frequency & duration among the lowest in the nation

Strong satisfaction

Customer satisfaction among the highest in the country

Competitive rates

Our rates are the among the lowest in Atlantic Canada

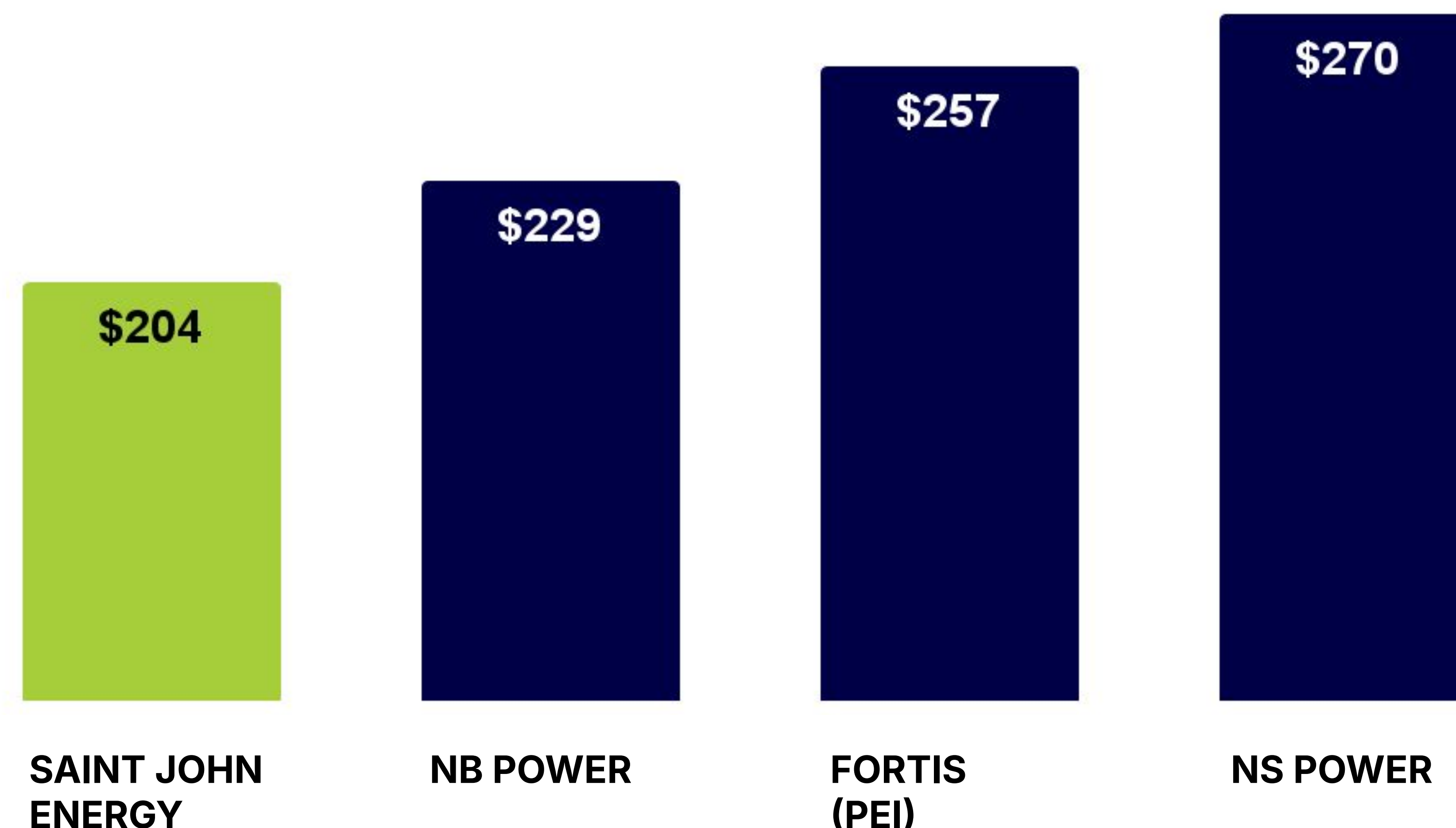
Vision

To be a national utility leader in the transition to net zero

Dedicated to lower rates for our customers

Saint John Energy maintains competitive rates for our customers.

A focus on fiscal discipline with an eye to combatting cost pressures through innovations like low-cost wind energy through Burchill is essential.



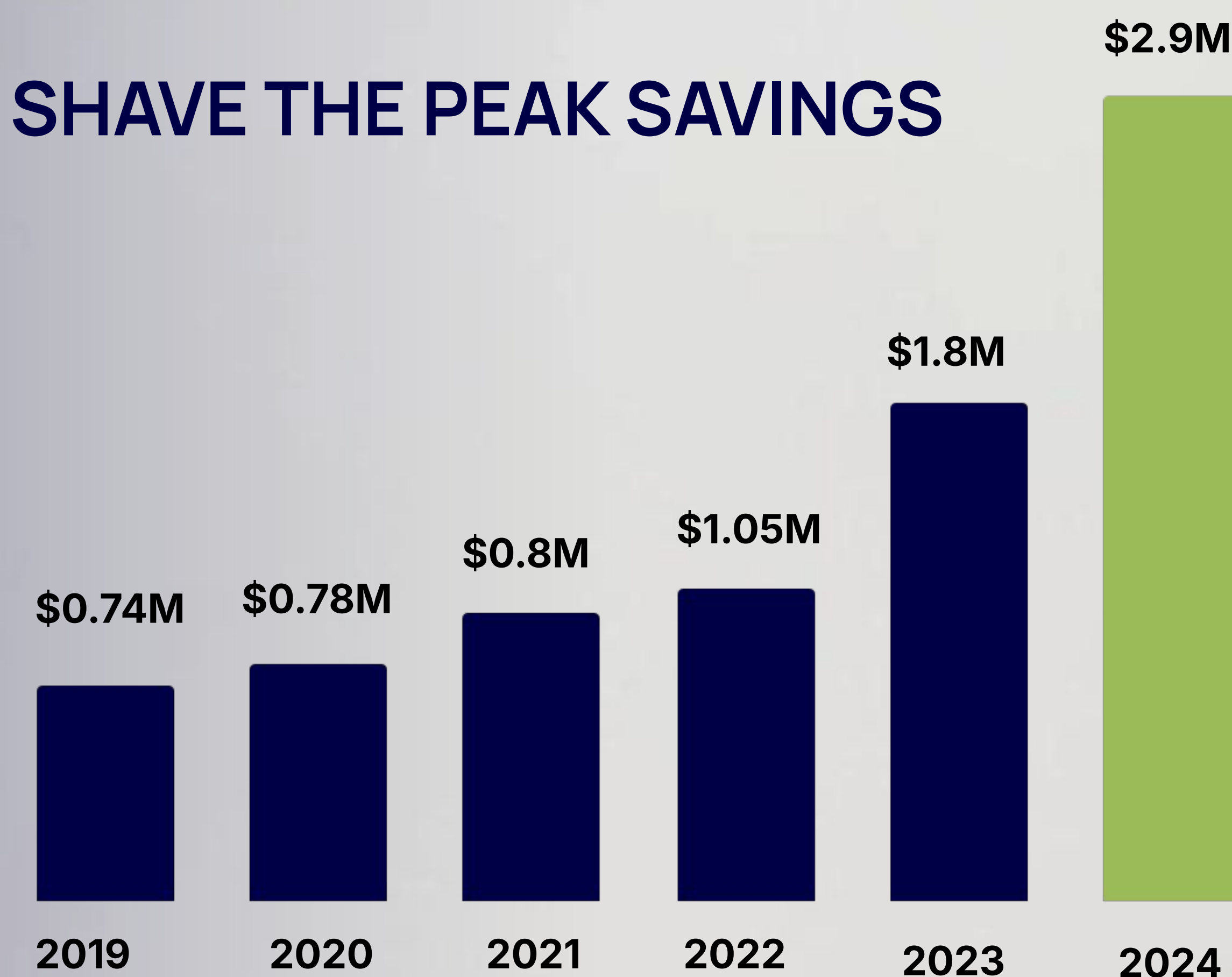
** Monthly bill, including surcharge, for 1,350 kWh per month. Rounded to the nearest dollar.*

Shaving peak demand

Another driver for lower rates, for fiscal sustainability, and for climate action.

We're continuing to set new high-water marks for savings from our Shave the Peak initiative – now **more than \$2.9 million**.

SHAVE THE PEAK SAVINGS



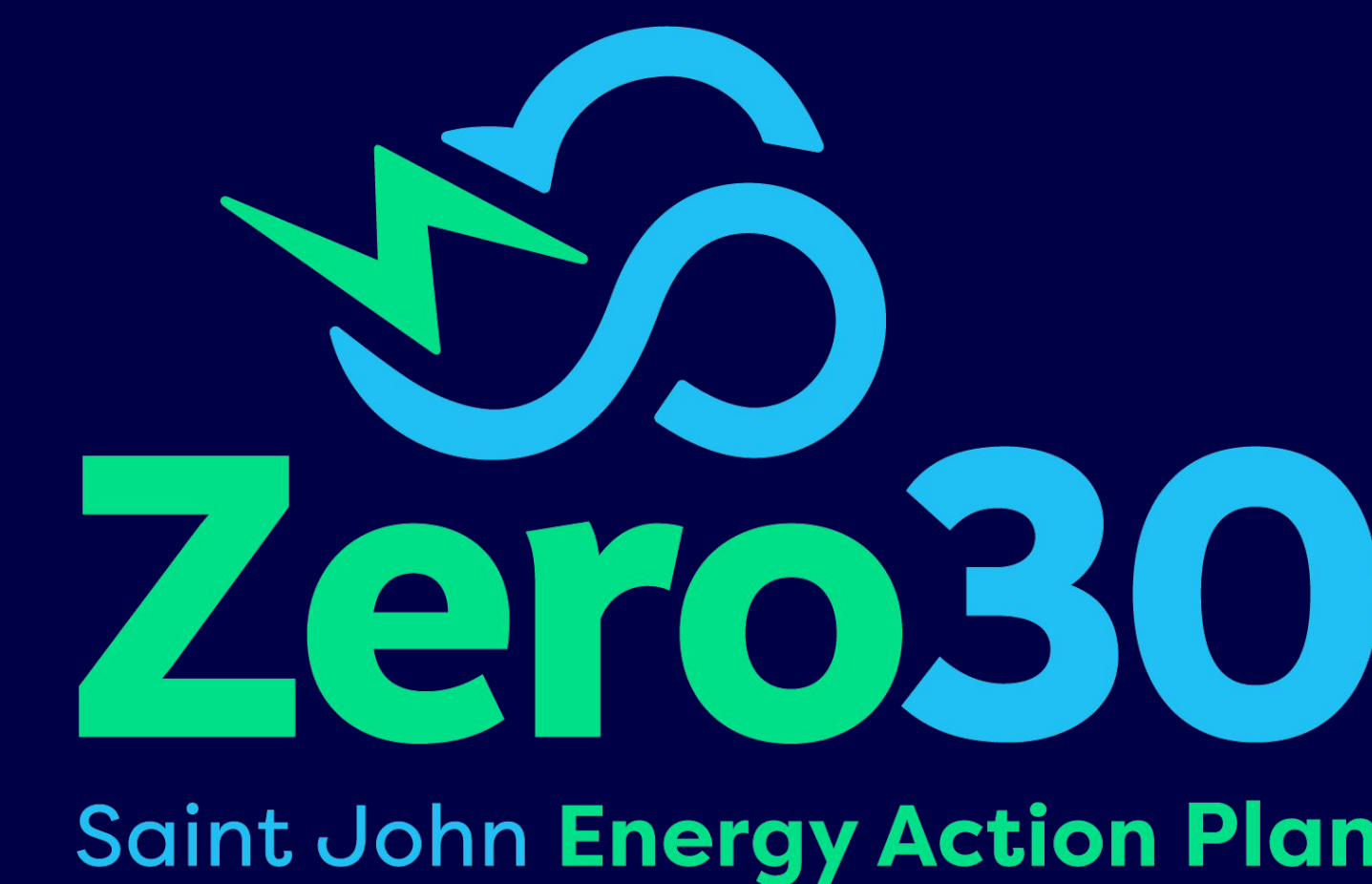
The benefits of Burchill Wind

The Burchill wind farm supplies **15 per cent** of the city's electricity needs.

It delivers clean, reliable energy under a long-term fixed-price agreement. This helps us:

- curb rate increases
- manage peak demand
- deliver long-term value to our customers

Planning for a net-zero future



Zero30 is our roadmap to how we might reach net zero in our operations and to help customers get there if they choose.

We're finalizing the plan while at the same time moving into execution. We're prioritizing projects that:

- improve affordability
- deliver climate impact
- make a strong business case





FCM partnership helps Saint John homeowners save

A \$15-million investment from the Government of Canada, delivered through the Federation of Canadian Municipalities, is helping customers afford energy efficiency upgrades – and pay for those on their monthly bills.

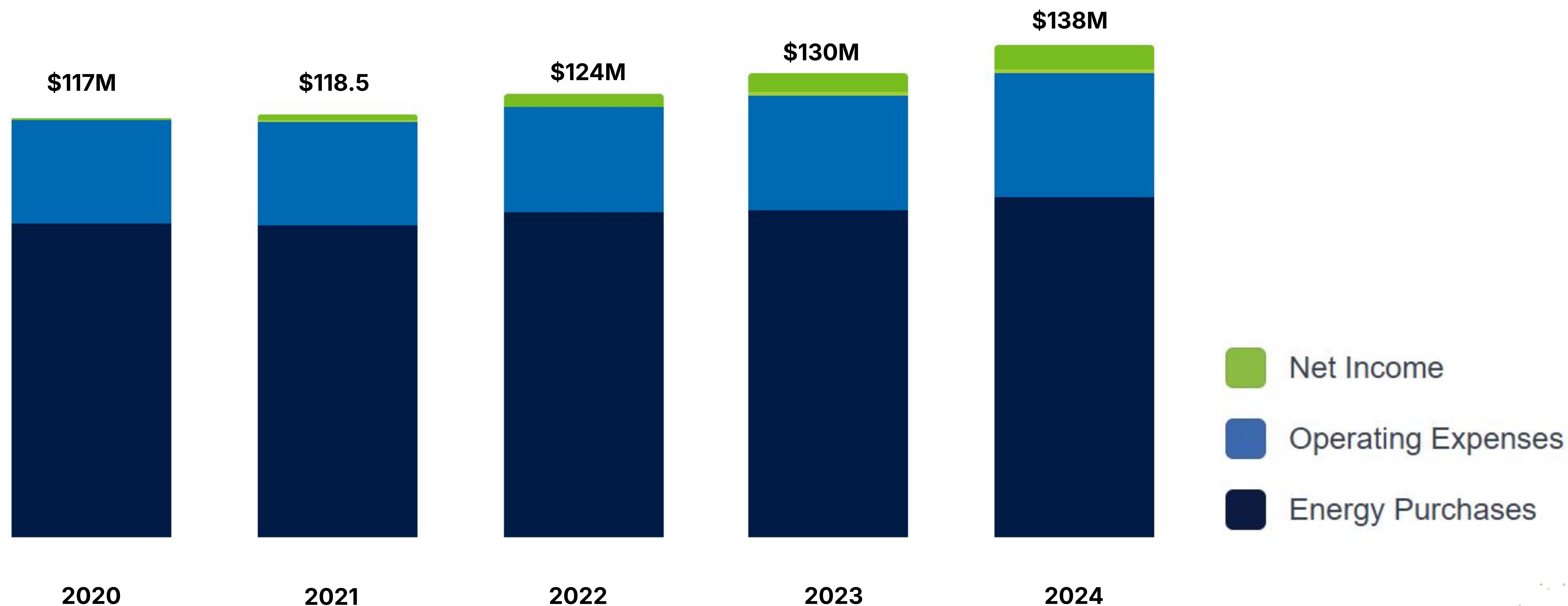


Affordable solar energy

Through a new partnership with Neqotkuk and Universal Kraft, the **Menahqwesk Kisuhs Energy Hub** will supply solar power under a long-term agreement – helping Saint John Energy deliver clean energy and keep rates affordable.

Financial strength powers progress

Strength today. Sustainability for tomorrow.





Investing in advanced digital grid

Earlier this month, we received federal funding to build our advanced digital grid – **a smart, AI-driven platform that improves grid performance, reliability and customer value.**

Smart technologies will help us respond faster to outages, integrate clean energy, and give customers greater control over their energy use and costs.



Working with governments to modernize

Over the past year, we've engaged with all levels of government to advance energy innovation and policy.

In collaboration with the City, we are working with the Government of New Brunswick to modernize our governance structure – aligning with the model used by the **majority of Canadian electricity utilities.**



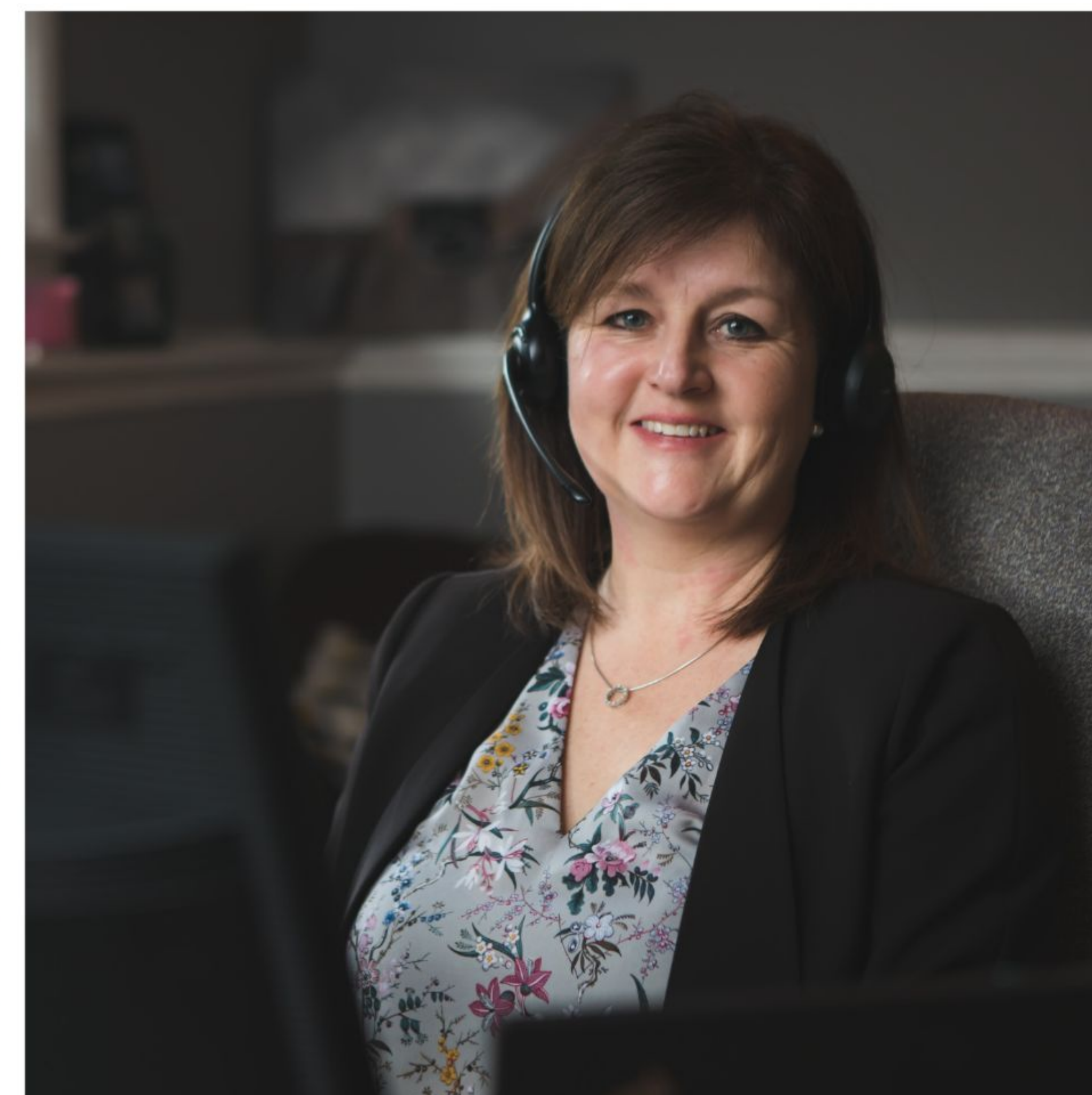
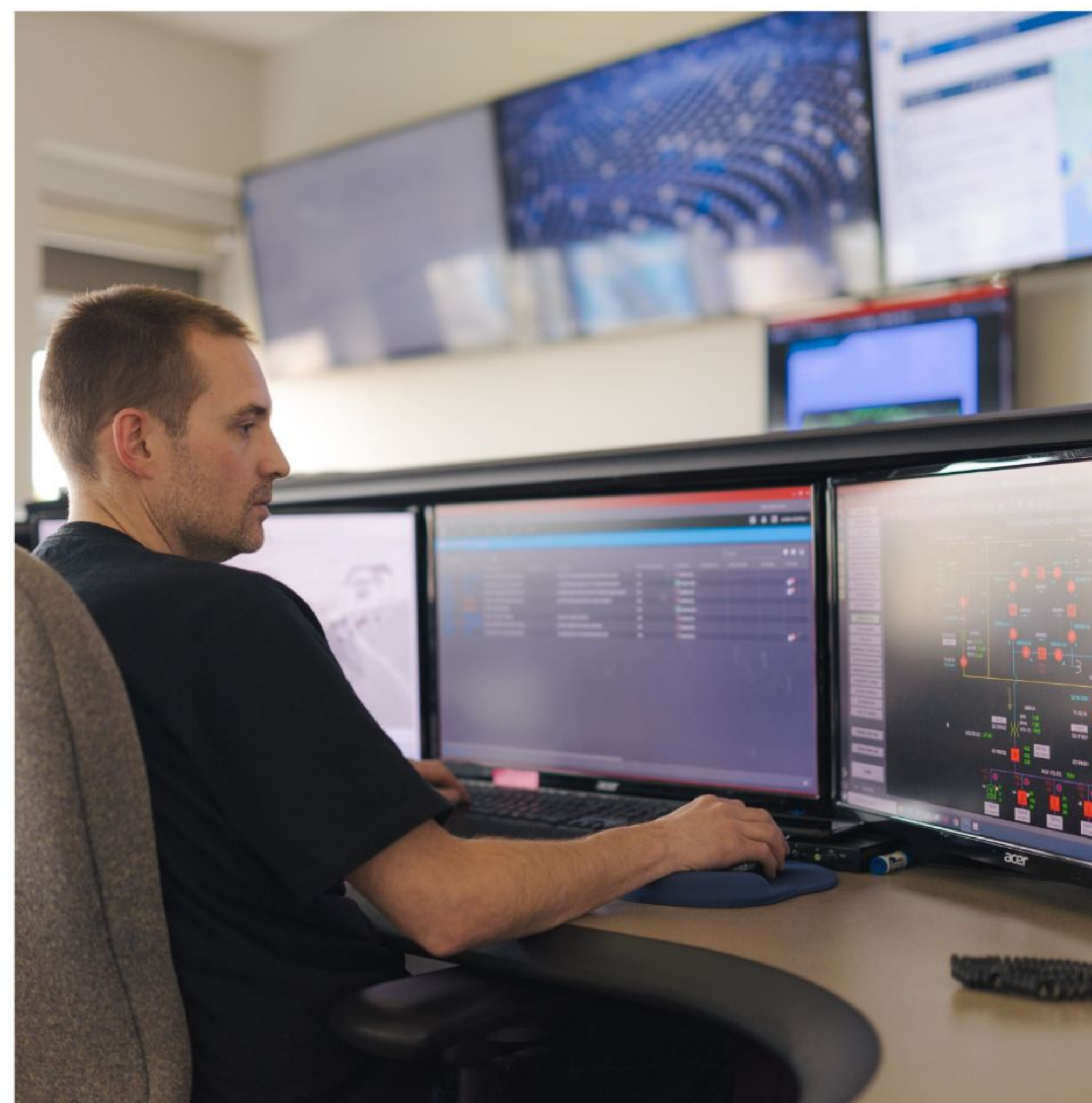


Our people drive our success

Dedicated to service. United by purpose. Powered by people.

Our employees are at the heart of our reliability, innovation, and leadership in the energy transition.

They go about their work with care and a genuine commitment to our customers and community.



Questions?



sjenergy.ca

zero30.ca

