

COUNCIL REPORT

M&C No.	2019-177
Report Date	August 06, 2019
Meeting Date	August 19, 2019
Service Area	Saint John Water

His Worship Mayor Don Darling and Members of Common Council

SUBJECT: Tender No. 2019-084101T: Dredging Lancaster Lagoon

OPEN OR CLOSED SESSION

This matter is to be discussed in open session of Common Council.

AUTHORIZATION

Primary Author	Commissioner/Dept. Head	City Manager
<i>Jordan Moran / Kendall Mason</i>	<i>Brent McGovern</i>	<i>John Collin</i>

RECOMMENDATION

It is recommended that Tender No. 2019-084101T for the establishment of a two year supply agreement for the dredging of the Lancaster Lagoon be awarded to the low tenderer, Entec Waste Management Inc.

EXECUTIVE SUMMARY

The purpose of this report is to recommend that Council award Tender No. 2019-084101T: Dredging Lancaster Lagoon to the low tenderer.

A public tender call for dredging services was issued on June 12, 2019, and closed on July 2, 2019. Entec Waste Management Inc. had the lowest compliant bid.

PREVIOUS RESOLUTION

N/A

STRATEGIC ALIGNMENT

This report aligns with Council's Priority for Valued Service Delivery, specifically as it relates to investing in sustainable City services and municipal infrastructure.

REPORT

BACKGROUND

The Lancaster Lagoon serves West Saint John and is located at 1210 Sand Cove Road. The facility contains four aerated cells that accumulate bio-solids. A bathymetric survey was completed in April 2019, the results of the survey indicated that the Lancaster Lagoon requires dredging services. The purpose of this report is to inform Council of the results of the tender issued for the procurement of a dredging contractor. The work involves the removal and disposal of bio-solids from Cells No. One through Cell No. Four.

TENDER RESULTS

Tenders closed on July 2, 2019 with the following results, including HST:

- | | |
|---------------------------------------|-----------------|
| 1. Entec Waste Management Inc. | \$ 1,085,025.00 |
| 2. Revolution Environmental Solutions | \$ 1,186,098.50 |

Item	Desc.	PRICE FOR 2019		PRICE FOR 2020	
		Entec Waste Management Inc.	Revolution Environmental Solutions	Entec Waste Management Inc.	Revolution Environmental Solutions
1	Cell No. One	\$259,037.50	\$281,589.00	\$259,037.50	n/a
2	Cell No. Two	\$263,925.00	\$286,902.00	\$263,925.00	n/a
3	Cell No. Three	\$268,812.50	n/a	\$268,812.50	\$295,377.50
4	Cell No. Four	\$293,250.00	n/a	\$293,250.00	\$322,230.00

Total Cost for four cells in 2019, 2020, or 2021 is as follows:

- | | |
|--------------------------------------|-----------------|
| • Entec Waste Management Inc. | \$ 1,085,025.00 |
| • Revolution Environmental Solutions | \$ 1,186,098.50 |

ANALYSIS

The tenders were reviewed by staff and all tenders were found to be formal in all respects. Staff is of the opinion that the low tenderer has the necessary resources and expertise to perform the work, and recommend acceptance of their tender. Due to the nature of the work and specialized equipment required, it was anticipated that only one or two tenders would be received despite efforts to solicit greater interest.

SERVICE AND FINANCIAL OUTCOMES

The full tender price for this supply agreement if all four cells at the Lancaster Lagoon were dredged would equate to \$1,085,025.00 (including HST). However, based upon budget availability in 2020 and 2021 it is being planned that Cell No. One and Cell No. Two be dredged during the two year supply agreement resulting in a price of \$522,962.50 (including HST). If, however, it is forecasted during 2020 and 2021 that there is a forecasted year end surplus then Cell No. Three and Four may be done as well, as is allowed for within the supply agreement.

At this time, it is forecasted there is no budget surplus available in 2019 to complete any cell; therefore, no work is planned to be completed in 2019. The draft Utility Operating Budget for 2020 and 2021 has been developed to allow Cell No. One and Cell No. Two to be dredged.

INPUT FROM OTHER SERVICE AREAS AND STAKEHOLDERS

MATERIALS MANAGEMENT

Materials Management facilitated the tender process to solicit tenders from proponents for the Dredging Lancaster Lagoon supply agreement.

Entec Waste Management Inc. submitted the lowest compliant bid and staff of Materials Management have reviewed the tender and have found it to be complete and formal in every regard. The lowest compliant tenderer, Entec Waste Management Inc., meets all requirements and staff recommends acceptance of their tender.

The above process is in accordance with the City's Procurement Policy and Materials Management support the recommendation being put forth.

ATTACHMENTS

N/A