

COUNCIL REPORT

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| M&C No. | 2018-345 |
| Report Date | November 28, 2018 |
| Meeting Date | December 3, 2018 |
| Service Area | Public Safety Services |

His Worship Mayor Don Darling and Members of Common Council

SUBJECT: Revision to Purchase of Self-Contained Breathing Apparatus for Saint John Fire Department

OPEN OR CLOSED SESSION

This matter is to be discussed in open session of Common Council.

AUTHORIZATION

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| Primary Author | Commissioner/Dept. Head | City Manager |
| <i>Josh Hennessy/Chris Roberts</i> | <i>Kevin Clifford</i> | <i>Neil Jacobsen</i> |

RECOMMENDATION

It is recommended that Common Council adopt the following resolution:

RESOLVED, that as recommended by the City Manager in the submitted report M&C 2018-345: Proposed Purchase of Self-Contained Breathing Apparatus for Saint John Fire Department, Common Council authorize the City to enter into the appropriate Lease Agreement with Royal Bank of Canada in accordance with the anticipated operation of the proposal submitted by Mic Mac Fire and Safety Source Ltd. at an annual cost of \$81,070 plus HST over a ten year period; and further, that the Mayor and Common Clerk be authorized to execute the necessary documents.

BE IT FURTHER RESOLVED, that the previous resolution in this matter be rescinded.

EXECUTIVE SUMMARY

Common Council resolved on the 9th day of October, 2018 to award a contract for the leasing of self-contained breathing apparatus to Mic Mac Fire and Safety Source Ltd. ("**Mic Mac**"), pursuant to a proposal submitted by Mic Mac in response to an RFP issued by the City. In fact, the proposal in question anticipated that the lease would be between the City and the Royal Bank of Canada ("**RBC**"), as the latter will purchase the equipment in question from Mic Mac, for lease to the City. That is the same financing/leasing arrangement which was provided for in each of the proposals which the City received. This report recommends that the leasing contract between the City and RBC be explicitly approved and its execution by the Mayor and Common Clerk be authorized.

PREVIOUS RESOLUTION

RESOLVED, that as recommended by the City Manager in the submitted report M&C 2018-272: Proposed Purchase of Self-Contained Breathing Apparatus for Saint John Fire Department, Common Council authorize the Saint John Fire Department to enter into a comprehensive Self-Contained Breathing Apparatus (SCBA) renewal program with Mic Mac Fire and Safety Source Ltd. at an annual cost of \$81,070 plus HST over a ten year period; and further, that the Mayor and Common Clerk be authorized to execute the necessary documents.

STRATEGIC ALIGNMENT

As described in M&C 2018-272.

SERVICE AND FINANCIAL OUTCOMES

As described in M&C 2018-272.

INPUT FROM OTHER SERVICE AREAS AND STAKEHOLDERS – MATERIALS MANAGEMENT

Materials Management have reviewed this report and are in agreement with the recommendation being put forth.

ATTACHMENTS

1. Master Lease Agreement
2. Master Client Agreement for Business Clients Authorization